



Fujikura and Nistica Announce Strategic Partnership

Nistica leverages Fujikura's world-class quality, volume processes, field support for FLEDGE Series production manufacturing

TOKYO, Japan and BRIDGEWATER, NJ., USA March 12, 2007 – Fujikura Limited, one of the world's preeminent manufacturers of optical components and subsystems, and Nistica, an optical subsystems supplier to leading telecom system OEMs, today announced a broad cooperative agreement to expand the scope and scale of advanced ROADM technology availability worldwide. As part of this strategic relationship, Fujikura will provide full production manufacturing facilities and processes for Nistica's volume delivery of Nistica's FLEDGE series of tunable filters and ROADM modules, as well as future Nistica products. In addition, Fujikura will act as a strategic partner for field, warranty and sales channel support in selected markets. Moreover, Nistica and Fujikura will explore jointly developing products in the ROADM market, based on Nistica's technology and platform.

A pioneer in fiber optics and cabling for decades, the Telecommunications Segment of Fujikura has long established itself as a reliable high-volume supplier of quality optical products in the global marketplace. Fujikura operates optical manufacturing facilities worldwide and supplies a wide range of optical components and subsystems to global telecom equipment vendors, ranging from optical amplifiers and modules to FTTH products.

"We are elated to have this multi-dimensional strategic relationship with Fujikura Limited," emphasized Nistica CEO Ashish Vengsarkar. "Fujikura's optical component facilities represent centers of excellence in high volume, low cost assembly and quality assurance. Its manufacturing prowess is an outstanding match to our core competencies in lean product design and high optical performance. And because of the company's independent track record of delivering subsystems to the world's most demanding OEMs, our customers and prospects are embracing this relationship with full confidence."

"Nistica's innovative devices are an excellent fit with our production capabilities in South Asian facilities," added Noboru Sugiyama, Senior Executive Officer of Fujikura Limited. "We are very impressed with the FLEDGE series – it represents the best in fundamental product design and lends itself very well to our high-quality, low cost manufacturing processes. We look forward to an expanding relationship with Nistica."

Nistica was first to market with a new class of lean, flexible and intelligent subsystems to automate the edge and metro core of service provider networks. The company's FLEDGE subsystems deliver high optical performance at up to 80% lower first costs over comparable products deployed in core networks. Nistica's prototypes have been tested in more than fifteen customer labs and are being designed into the next generation of automated edge solutions by industry-leading OEM vendors.

About Fujikura Limited

Fujikura Ltd. (Tokyo, Japan) is one of Japan's foremost manufactures of electric wire and cables. Since its establishment in 1885, the Company has introduced technologies and products that meet the highest global standards. Their extensive product lineup and expertise are the culmination of more than a century in business, combined with a positive, energetic corporate attitude. In addition to electric wire and cables, today the Company also offers a growing range of products for the information and communications industries, notably optical fibers and fiber-optic components, and such electronic materials and components as electronic wires, flexible printed circuits and so on.

For more information, go to www.fujikura.co.jp.

About Nistica

Nistica makes lean, flexible and intelligent optical subsystems for telecom OEMs and their carrier customers worldwide. The company is delivering a new class of devices to automate and simplify optical systems deployment and reconfiguration, in the edge and metro core networks. Its FLEDGE series unlocks stranded bandwidth, enables zero-touch provisioning and wavelength management at a fraction of traditional ROADMs costs. Formed in January 2005 by optical networking experts, Nistica is funded by PA Early Stage, Technology Venture Partners and notable individual investors, and has numerous patents pending on its products, methods of development and software algorithms. For more information, go to www.nistica.com.

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